

## Naturex takes over Quillaia and Yucca business from Berghausen Corporation.

Avignon, 9<sup>th</sup> June, 2014 - Naturex acquires Quillaia and Yucca business activities from Berghausen, a US-based company, reinforcing its offerings for the food, beverage and feed markets. This move is a logical continuation for the group after its acquisition earlier this year of Chile Botanics, a Chilean company specialized in Quillaia extracts.

This acquisition propels Naturex to a leading position for natural ingredients derived from Quillaia and Yucca and enhances the group's portfolio in a consistent manner with its sustainable development approach. The deal includes the transfer of a comprehensive line of Quillaia and Yucca extracts, formulated in convenient forms for the industry (liquid, powder).

### Natural ingredients that answer market expectations

A combination of consumer preferences and new regulations has resulted in a significant opportunity for developing ingredients that help food and drink manufacturers to reduce the amount of artificial ingredients while maintaining the taste, texture, and performance of the product. *Yucca Schidigera* and *Quillaja Saponaria* are natural foaming agents widely used in carbonated beverages, syrups, frozen carbonated beverages, beer, juices, and many other products requiring enhanced foaming characteristics.

### Expanded science and customer reach

"Our aim is to pursue and accelerate the technical development of this portfolio, as it perfectly responds to consumer demand for healthy, safe and convenient products and fully meets our customers' needs with innovative and ready-to-use ingredients." said Naturex's CEO, Thierry Lambert. These ingredients will be manufactured in Naturex factories, allowing for their consistent supply in Europe, Africa, the Americas and Asia through the group's worldwide sales network.

### Customer centric approach and innovation through knowledge-sharing

Naturex's global presence ensures proximity with its customers and strong local market knowledge. In addition, Naturex establishes close working partnerships with its customers, inviting them to conduct trials into the company's own application laboratories. Naturex's network relies on a central application lab connected with 7 regional centers around the globe. This network plays a key role in working with customers as a long-term partner, innovating alongside them and ensuring a value-added service.

Fritz Berghausen, President and CEO of Berghausen Corporation stated "We have been in the Quillaia business for over 70 years and, given Naturex's global presence and strong reputation, we are confident our customers will be in good hands. They will not only continue to benefit from quality Quillaia and Yucca extracts, but will also gain access to the extensive portfolio provided by Naturex".

Thierry Lambert concluded, "With our strong expertise in applications, expanded capabilities and portfolio, we offer full-service support to our customers. By sharing our know-how through close collaborations, we are the ideal partner for creating products to meet the demands of consumers across diverse cultures worldwide with an optimized time-to-market."

### About Naturex:



*Naturex is the global leader in specialty plant-based natural ingredients. Through its dedicated business units, the Group addresses the specific needs of 3 strategic markets: Food & Beverage, Nutrition & Health, and Personal Care. The company offers its customers a full array of high quality ingredients, responsibly sourced from nature for food, pharmaceutical, nutraceutical and cosmetic applications.*

*Naturex's head office is Avignon, France. The company employs more than 1,500 people and benefits from 8 sourcing offices around the world and high-performance manufacturing operations across 15 sites in Europe, Morocco, the United States, Brazil, Australia, and India. It also has a global commercial presence through a dedicated network of sales offices in more than 20 countries.*

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