



Increased production capabilities boost Naturex driver position in the quillaia market

Linares, Chile, January 15th, 2015 – Naturex, the natural ingredients manufacturer, inaugurated the expansion of its factory in Linares, Chile in the presence of State representatives, local officials, the French Embassy, staff, and company partners.

Thierry Lambert, President and Olivier Rigaud, Chief Executive Officer, invited participants on a tour of the newly designed factory specialized in quillaia extraction and purification.

During his speech, Olivier Rigaud commented on the group's ambition to conquer new and emerging markets along with the important role of creating long-term value through quillaia, a highly sustainable resource, as part of this plan. He also emphasized the success of the group's development strategy and its orientation towards a sustainable future.

A tenfold increase in production capabilities

One year after the acquisition of Chile Botanics, the factory has been totally rebuilt to offer extended capabilities. The group has doubled the number of local employees to match the size of the expanded facility. Today, the site is fully dedicated to the extraction and purification of quillaia, a native evergreen tree that can be used as a foaming agent and emulsifier. Future projects will aim at diversifying the production site and processing other local botanicals. "We have increased our production capabilities by 10 and it will help us gain significant shares of the quillaia market," said Olivier Rigaud, CEO. The ingredient is most widely used in the beverage industry, but the group has recently extended the range of applications to flavor and color emulsions.

A field to finish approach

The Linares facility is based close to quillaia harvesting areas in the south of Chile. This ensures that the high quality extracts are produced sustainably from an abundant source in line with the objectives of the Pathfinder¹ sustainability strategy. Moreover, the company fully manages the process of extraction and purification in a dedicated factory, guaranteeing full traceability. Following the new organization the facility is designed to obtain the highest standards in food certification.

"We have strong ambitions in Chile and Latin America," stated Olivier Rigaud. "After the acquisition of Chile Botanics, it seemed natural to invest in this factory in order to be able to answer the need for natural ingredients in the Latin America region and better respond to worldwide demand."

About Naturex:



Naturex is the global leader in specialty plant-based natural ingredients. Through its dedicated business units, the Group addresses the specific needs of 3 strategic markets: Food & Beverage, Nutrition & Health, and Personal Care. The company offers its customers a full array of high quality ingredients, responsibly sourced from nature for food, pharmaceutical, nutraceutical and cosmetic applications.

Naturex's head office is in Avignon, France. The company employs more than 1,600 people and benefits from 8 sourcing offices around the world and high-performance manufacturing operations across 16 sites in Europe, Morocco, the United States, Brazil, Australia, India and Chile. It also has a global commercial presence through a dedicated network of 25 sales offices. www.naturex.com

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¹ The Pathfinder is the program of sustainable development of Naturex. More information on <http://www.naturex.com/How-we-do-it/SUSTAINABILITY>